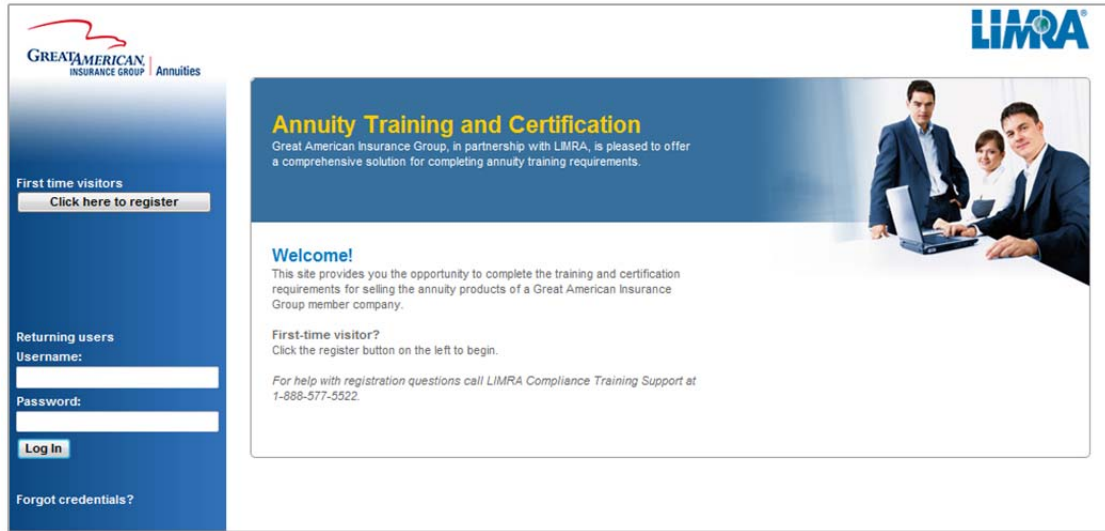


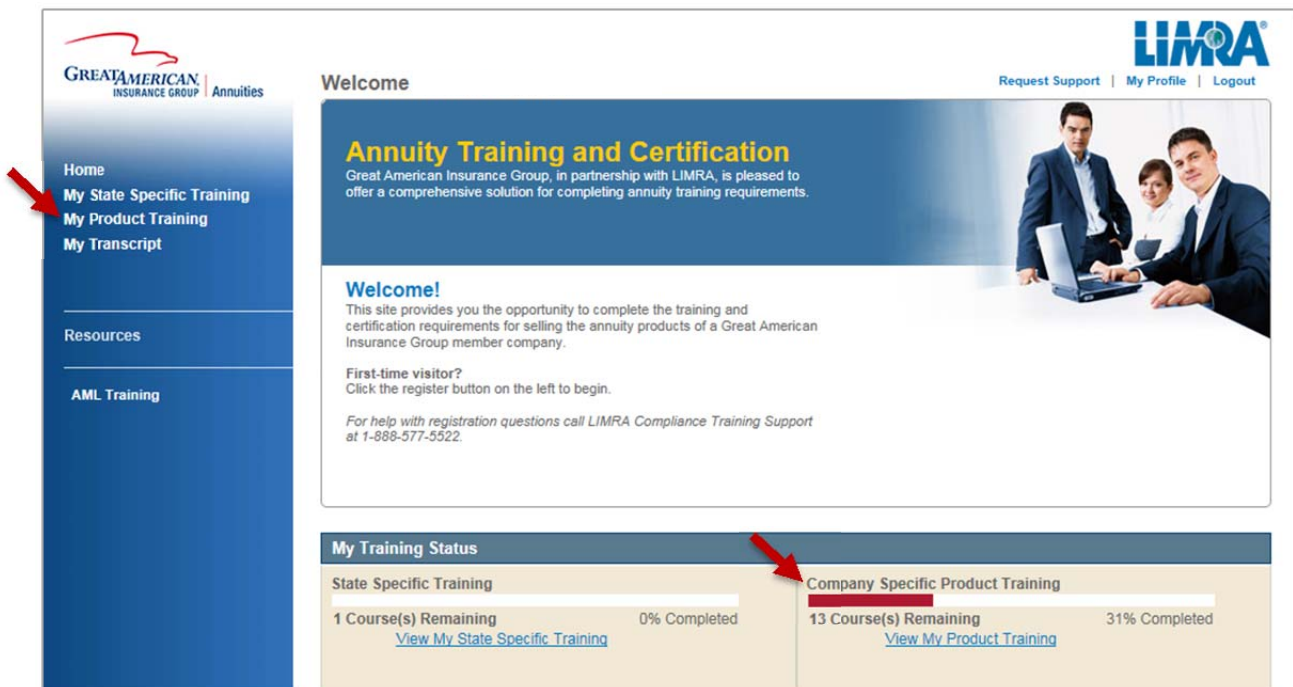
NAIC Training Instructions

If your state has adopted the 2010 NAIC Suitability in Annuity Transactions Model, you will need to complete this training. If you are a first time user, please select "Click here to register." If you have questions, please contact the Marketing & Sales desk at (800) 438-3398, option 2.

To access GALIC Retail NAIC training, visit <https://naic.pinpointglobal.com/GAFRISuitability/Apps/Default.aspx>



1. Either: log in using your NPN number and previously established password or register as a First time visitor.
2. To register (enter all required information as indicated with * next to the field):
 - a. Even if you know your National Producer Number, you must use the *Lookup NPN using NIPR* button.
 - b. Select all states in which you are licensed to sell annuities.
 - c. Indicate the Great American insurance companies in which you are licensed: Annuity Investors Life (AILIC), Great American Life (GALIC-All Products), Great American Life (GALIC-zero commission), or BOTH-AILIC & GALIC.
 - d. Create your password.
3. Once you are logged in, you will find *My Product Training* listed on the left side and bottom of the screen.



4. You only have to complete the product-specific training for products you plan to sell.
 - a. **Please note:** the FIA Rider Overview training video is a pre-requisites for certain fixed-indexed annuity products. If you click on a product-specific training video and it will not open, then it has the FIA Rider Overview as a pre-requisite.
5. Then complete the appropriate product-specific training video(s). **Please note:** there is **NO sound** in our videos.

My Product Training

Below is a list of training for which you have selected to complete certification. If you notice a training that is missing from the list, go to My Profile and add it to your profile. Use the expand/collapse feature below to view certification details. To get started, simply click on the title of the training.
To view completion checkmarks, press F5.

Refresh

Product Specific Training Broker: Great American Life Insurance Co. (GALIC – all Products)

Please Note: the Fixed-Indexed Annuity (FIA) Rider Overview training is a pre-requisite for certain product specific training. Thank you.

Training Module	Date Completed
<input checked="" type="checkbox"/> GALIC Traditional Fixed & SPIA (click to expand or collapse)	
<input checked="" type="checkbox"/> SPIA (SPIA v1.0) Click here to access training	5/15/2012
<input checked="" type="checkbox"/> SecureGain Series (SG57 v1.0) Click here to access training	5/15/2012
<input checked="" type="checkbox"/> GALIC Fixed-Indexed (click to expand or collapse)	
<input checked="" type="checkbox"/> FIA Rider Overview (GALIC RIDER v1.0) Click here to access training	3/16/2012
<input checked="" type="checkbox"/> American Landmark 5 Series (AL5S v1.0) Click here to access training	11/21/2017
<input checked="" type="checkbox"/> American Custom 10 (AC10 v1.0) Click here to access training	7/17/2015
<input checked="" type="checkbox"/> American Legend Series (ALS v1.0) Click here to access training	1/4/2018
<input checked="" type="checkbox"/> American Valor 10 (AV10 v1.0) Click here to access training	4/3/2012
<input checked="" type="checkbox"/> Index Protector 7 (IP7 v1.0) Click here to access training	8/15/2016
<input checked="" type="checkbox"/> Safe Return (SR v1.0) Click here to access training	5/15/2012
<input type="checkbox"/> GALIC Variable-Indexed Annuities (click to expand or collapse)	
<input type="checkbox"/> Index Frontier Series (IFS v1.0) Click here to access training	

6. When you reach the end of your selected video, **you must check the attestation box, then click the submit button** in order to receive credit for completing the training course. After doing so, once you close the video window, you will see your completion date on the right hand side of the training page as indicated above.

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GREATAMERICAN
INSURANCE GROUP
Annuities

You have reached the end of this course.

Please attest your understanding of this product by clicking on the checkbox and then clicking on Submit.

I attest that I have reviewed and understand the product material contained in this training and will comply with company policies and procedures along with regulatory requirement in recommending any product for sale.

|| ◁ SUBMIT