Buzz Smythe, MBA, CFP®
Regional Sales Director

Professional Profile

Buzz began his career working for a large national manufacturing firm. This was followed by time in his family's manufacturing business as President until the business was sold. This perspective has enabled him to be an asset to advisors and their clients for over twenty years.

Buzz works directly with financial advisors, accountants and legal professionals. He can assist in bringing personal, business and estate planning strategies from concept to closure. Insurance solutions are carrier and product neutral. The benefit to the advisor is an objective analysis of the current marketplace, leading to optimum choices delivered to the clients. A team approach is utilized and when appropriate, other professionals are included for a holistic view.

Buzz has helped develop and close both simple and complex wealth transfer cases, as well as guided the implementation of important plans for business owners and key employees. Family protection plans are also an important component. He believes continuous education and communication is vital. Buzz is available for point-of-sale, group workshops, CE courses and client seminars. Use him as a resource for guidance when it comes to possible applications of life insurance, disability insurance and long term care insurance for personal or business environments.

Buzz holds a life, accident and health license. He is series 6, 63 and 7 registered.

Education

Buzz Smythe graduated with a BA from The Citatel and went on to obtain his MBA from Clemson-Furman University. Buzz's CFP was completed at The American College of Financial Services.